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2<sup>nd</sup> May 2018

## Quotation Ref 180502BSB

Dear Karen

### Ref CCTV Quotation, Eashing Cemetery

Further to our recent site survey please find below our quotation for the 3 CCTV cameras we discussed during our meeting at Eashing Cemetery.

I have provided 2 sketches detailing the locations and approximate fields of view for the cameras, these are not to scale. It should be noted that as discussed there is a blind spot under the cameras which is unavoidable unless we add in additional cameras viewing from the opposite side of the building.

We have allowed for an 8-way, 8.0 Tb NVR (Network Video Recorder) which is to be located in a cabinet provided by Godalming TC in the store room. This recorder will record the 3 cameras for approx. 30 days. If you wish to add further cameras in the future you will reduce the recording rate or archive time. This NVR will allow for up to 8 cameras to be recorded.

The images from this recorder are to be viewed locally via a 21" HD monitor. The unit has the capability of being viewed remotely but would require a broadband or network connection to allow access.

We have specified 2 types of cameras as detailed below and shown on the attached sketches: -

2 x Bullet cameras, these cameras are UHD (8.0 MP/4k) units with motorised, varifocal, 2.8 – 12 mm (32.6° - 96° horizontal field of view) lenses. The cameras also have built in LED infra-red illumination to a maximum range of 40 meters (manufacturers spec details 50m)

Due to the resolution of these cameras they will allow a useable level of digital zoom beyond that of most cameras giving you the best chance of identifying offenders.

1 x Static dome camera, this camera is an HD (4.0MP) unit with a motorised, varifocal, 2.8 – 12 mm (38° - 102° horizontal field of view) lenses. The cameras also have built in LED infra-red illumination to a maximum range of 20 meters (manufacturers spec details 30m)

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As we are relying on infra-red illumination during the hours of darkness the images will be in monochrome (black and white) at night and colour during the day. Whilst these cameras offer a high level of performance the night time images will never be of the same quality as the day time images.

We have allowed to install 1 x CAT 5/6 to each camera position from the NVR, these cables to be surface clipped similarly to the existing intruder alarm system.

Godalming Town Council are to provide a double mains 3 pin socket for our dedicated use.

As discussed, we strongly recommend that as the site is unmanned that there is a regular site visit to check the condition of the cameras and the recording quality etc. typically the recording is checked monthly, the cameras should be checked more frequently in case they have been the target of vandals

### Warranty

With all of the above we offer a full onsite warranty on all parts and labour for 12 months following the completion of the project. This warranty does not cover you against deliberate or accidental damage, acts of nature etc.

**Total cost for the above CCTV system is £2,998.00 +VAT**

### CCTV Maintenance

At Absolute Security Systems we believe in giving our clients a choice with regards to the level of maintenance cover, with this in mind we offer 3 levels of cover.

Due to the warranty you only require a Bronze level cover for the first year following the installation. From years 2 on you can chose from the following options

#### **Bronze Maintenance £125.00**

Bronze maintenance includes 1 annual routine maintenance and access to our 24-hour emergency helpline with 8 working hour emergency response. All call outs not covered under warranty would be chargeable.

#### **Silver Maintenance £330.00**

Silver maintenance includes 1 annual routine maintenance and access to our 24-hour emergency helpline with 8 working hour emergency response. This would include all labour costs, but parts would be chargeable.

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### Gold Maintenance £480.00

Gold maintenance includes 1 annual routine maintenance and access to our 24-hour emergency helpline with 8 working hour emergency response and includes all call outs, labour costs. This would include the replacement of all defective parts and labour (exceptions are stated in Clause 5.1 in our standard Terms and Conditions).

Please note that none of the above levels of maintenance cover deliberate or accidental damage, electrical surges, acts of nature etc

### General notes

We have presumed all works will be carried out during normal working hours (08.00 – 17.30 Monday to Friday excluding bank holidays) with any work outside of these hours charged accordingly unless the delay is due to Absolute Security.

Full and unhindered access to the site is required at all times during the installation.

Please note that where the duration of the proposed installation is carried over into another calendar month, any measured works undertaken during the previous month will be part invoiced on a time a material basis.

Award of contract assumes that the client has fully understood the content, both technical and contractual, of all specifications, information and supporting documentation provided herein.

It is assumed within the specification that all standard welfare services will be available on site and for the duration of the contract period.

**About us**, Absolute Security is recognised and accredited by NSI (formerly NACOSS) as a GOLD installer for CCTV, Access Control & Intruder Alarms. Our accreditation also extends to BAFE for fire detection systems. We are approved to ISO 9001 and we are members of the British Security Industry Association (BSIA), and SafeContractor Scheme.

We have been trading for 17 years and my co director, Andy Rees and I (owners of the company) have spent all our working lives in the security industry, over 70 years in total. We employ 31 staff (and are growing) and have built up a contracted maintenance portfolio of over 5200 systems.

We operate throughout the south of England (and nationally for key clients) and have built up an excellent reputation for dependability and quality of service for our customers which include Education, Pharmaceuticals, SME offices, large PLC HQ's, hospitals and health trusts, and of course domestic customers.

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Over the past few years we have become highly experienced in the education sector and would be more than willing to supply references the school could take up if required

All our staff (including our cleaning staff who are directly employed by us) are fully vetted to 10 years (BS:7858:2006 Plus A2:2009 enhanced to 10 years). We also vet all our on-site staff with the DBS service to Enhanced Level

All our core business is carried out by fully employed staff, unlike many of our competitors we do not use subcontract labour for the installation or servicing of our systems with the exception of specialist suppliers such as gate companies.

We strongly believe that we should work with our clients to achieve the right solution for their needs at the best price. We are very much in favour of long term relationships but do not achieve this tying our clients up in complicated impossible to get out of contracts or equipment which is closed protocol (as some of the national companies do), i.e. equipment which only we can supply or work on.

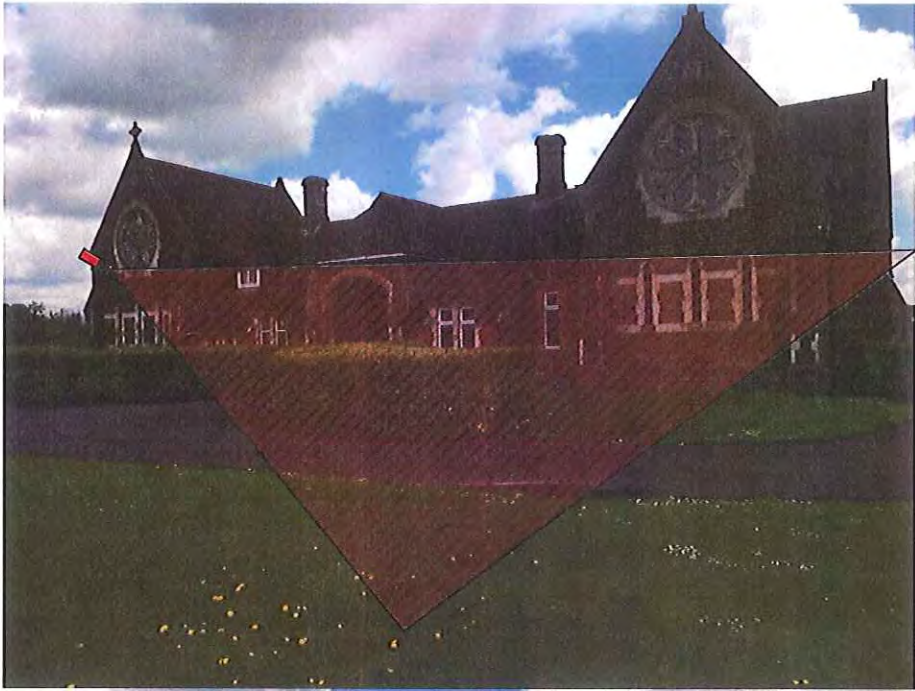
Please feel free to contact me if we can be of any further help

Yours sincerely

*Sandy Busek*

Sandy Busek  
Director

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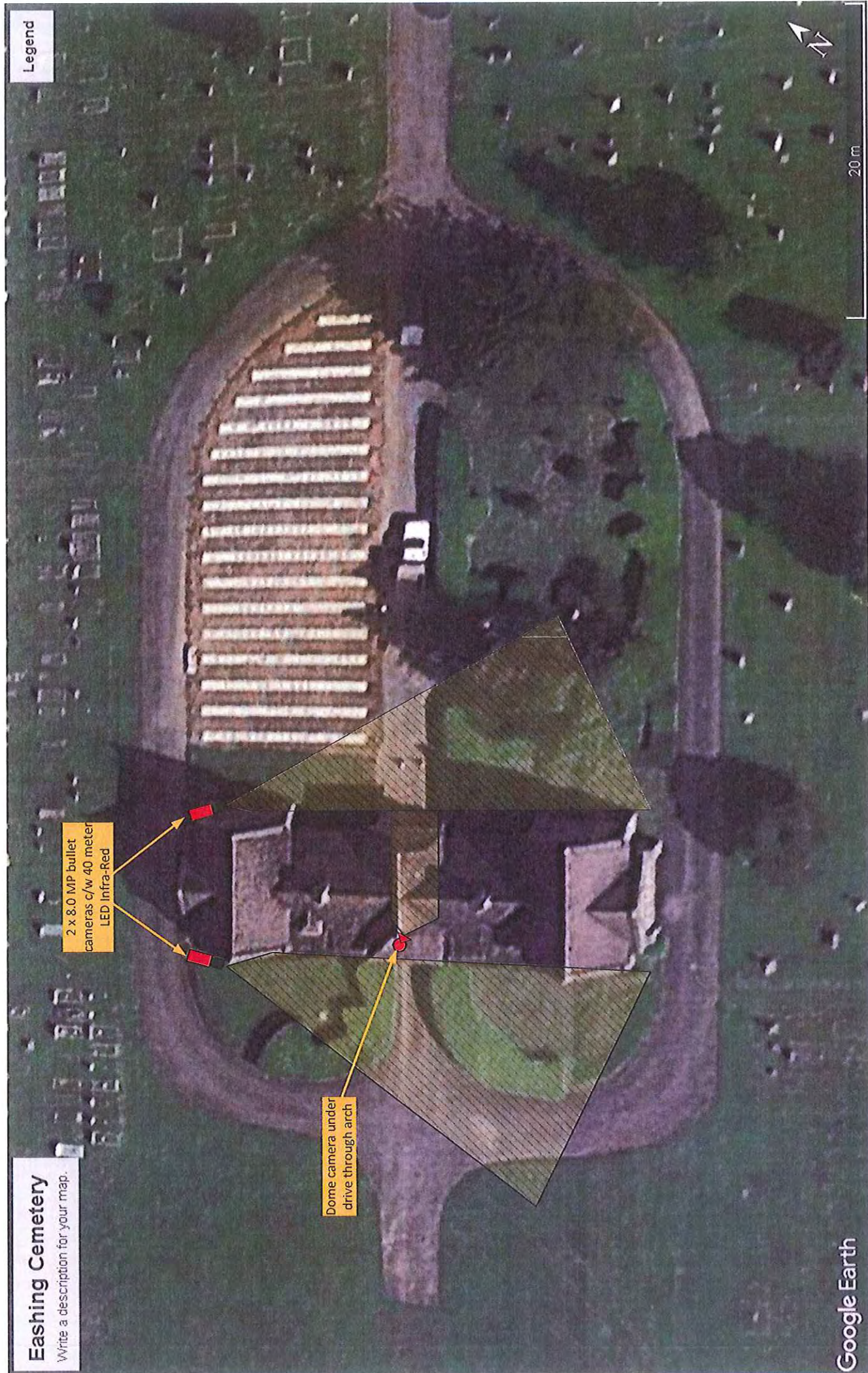
# Eashing Cemetery

Write a description for your map.

2 x 8.0 MP bullet cameras c/w 40 meter LED Infra-Red

Dome camera under drive through arch

Legend



## DS-7600NI-I2 /P Series NVR

### Available Models

DS-7608NI-I2/8P, DS-7616NI-I2/16P

### Key Features

#### Professional and Reliable

- Dual-OS design to ensure high reliability of system running
- ANR technology to enhance the storage reliability when the network is disconnected

#### HD Input

- H.265/H.264/H.264+/MPEG4 video formats
- Connectable to the third-party network cameras
- Up to 16 IP cameras can be connected
- Recording at up to 12 MP resolution
- Supports live view, storage, and playback of the connected camera at up to 12 MP resolution

#### HD Output

- HDMI and VGA outputs provided
- HDMI Video output at up to 4K (3840 × 2160) resolution

#### HD Storage

- Up to 2 SATA interfaces connectable for recording and backup
- Storage space effectively saved by 50% to 70% with the use of H.264+ decoding format

#### HD Transmission

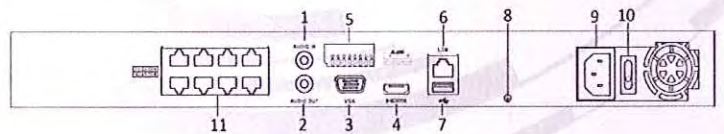
- 1 self-adaptive 10M/100M/1000M network interface
- 8/16 independent PoE network interfaces are provided

#### Various Applications

- Centralized management of IP cameras, including configuration, information import/export, real-time information display, two-way audio, upgrade, etc.
- Connectable to smart IP cameras from Hikvision and the recording, playing back, and backing up of VCA alarms can be realized
- VCA detection alarm is supported
- Instant playback for assigned channel during multi-channel display mode
- Smart search for the selected area in the video; and smart playback to improve the playback efficiency
- Supports HDD quota and group modes; different capacity can be assigned to different channels



### Physical Interfaces



Index	Description
1	AUDIO IN, RCA connector for audio input.
2	AUDIO OUT, RCA connector for audio output.
3	DB9 connector for VGA output. Display local video output and menu.
4	HDMI video output connector.
5	Controller Port, Alarm In/Alarm Out
6	LAN, 1 RJ-45 10 /100 /1000 Mbps self-adaptive Ethernet interfaces provided.
7	USB 3.0 Interface.
8	GND
9	100 to 240 VAC power supply
10	Power Switch
11	Network Interfaces with PoE function (8 interfaces for DS-7608NI-I2/8P and 16 interfaces for DS-7616NI-I2/16P)

